

PRODUCT SHEET

CASH & CARRY – 2016/17

All the benefits of a fixed-price forward contract, with extra peace-of-mind

WHAT IS CASH & CARRY?

Cash & Carry allows you to defer income from Cash sales in order to increase returns while managing cash flow.

HOW DOES CASH & CARRY WORKS?

You can increase a cash contract price by deferring payment into later months of the year.

Cash & Carry will pay the premium on a monthly basis for deferred payments.

You can enter into the Cash & Carry as soon as you sign a cash contract. At the time of contracting, your Grain Merchant will advise of the "Carry" offered against deferred payments.

HOW LONG CAN I USE CASH & CARRY FOR?

Cash & Carry will give you a premium (on a monthly basis) for deferred payments. You are able to defer payment in monthly blocks as far out as nine months.

WHAT ARE THE BENIFITS OF CASH & CARRY?

Cash & Carry allows you to achieve a premium while marketing grain by choosing to time payments for cash grain sales into future months. By deferring the payments until money is needed, you can create additional revenue from the "Carry" paid against the deferred payment and better manage cash flow.

DO I HAVE TO TAKE CASH & CARRY WHEN I CONTRACT?

Cash & Carry is available on all cash contracts and can be requested at any stage prior to payment - even after a contract has been struck on regular payment terms. All growers need to do is contact their Grain Merchant prior to the transfer date and nominate what period they would like to defer payment to.

PAYMENT

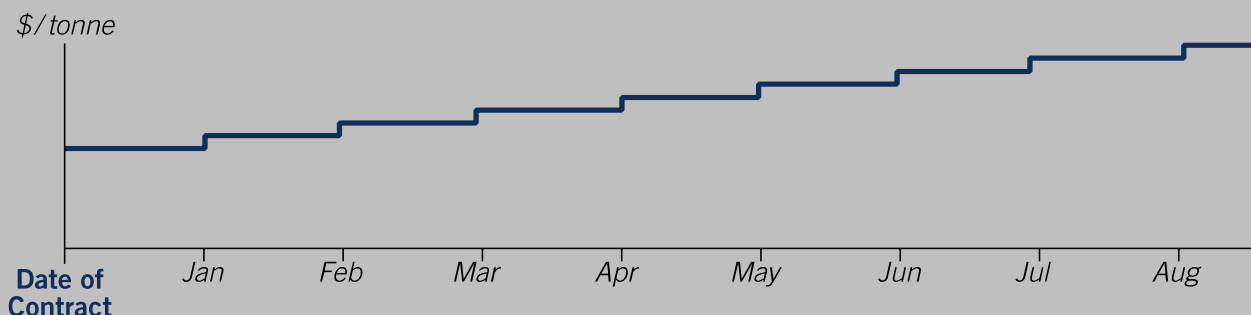
Cash & Carry payments are normally made on the 15th of each month.

TONNAGE

Minimum 25mt.

AN EXAMPLE

A carry per month will be calculated based on the prevailing market conditions.



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